



December 19th, 2019



Reshaping the Iberian Generation Portfolio

Venda Nova

Agenda



- 1 Hydro disposal (1.7 GW)
- 2 Iberian coal write-down (2.4 GW)
- 3 Reinforcing EDP's Strategic Vision

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Delivery of disposals commitment presented in Strategic Plan: Sale of 1.7 GW hydro portfolio in Portugal for €2.2 Bn

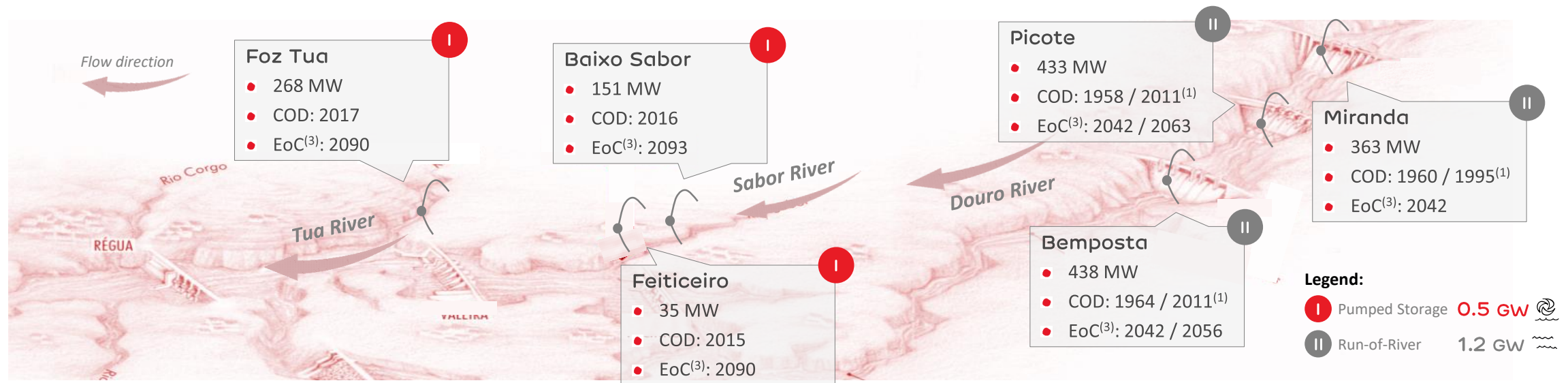


6 Hydro plants at the upstream of Douro river basin

✓ Balanced portfolio

✓ Avg. residual concession life 45 years

✓ Operating synergies



2018 Figures:

Production⁽²⁾ | 3.4 TWh

EBITDA | €154 Mn

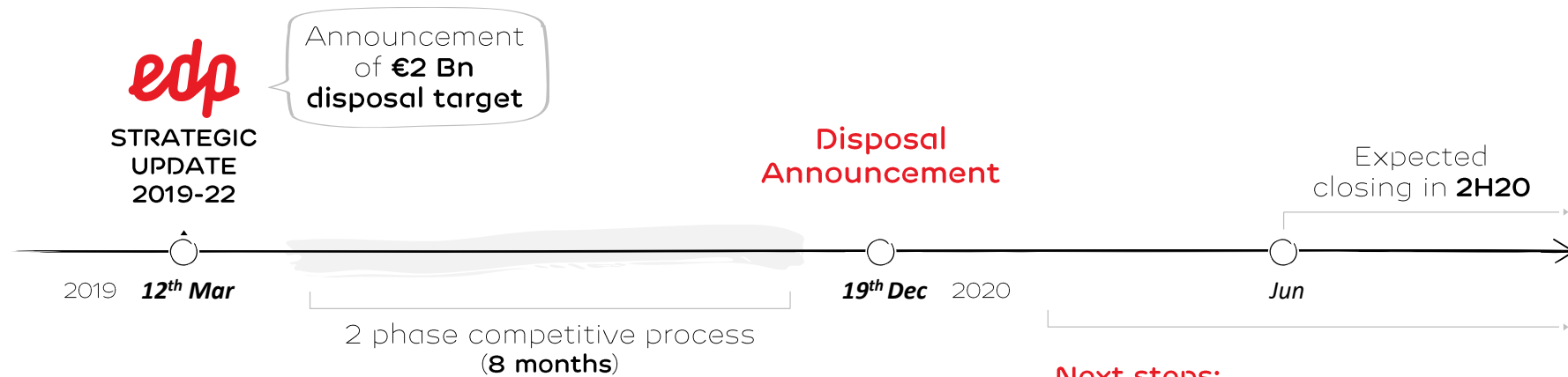
EBIT | €111 Mn

(1) Year that the plant was repowered with the aim of increasing capacity | (2) IPH 2018 = 1.05 (1.00 = LT average) | (3) End of Concession

Highly competitive process executed in a short period



Process Timeline:



Next steps:

- I Regulatory approvals process (APA, REN, DGEG, Competition Authority)
- II Creation of fully autonomous NewCo with assets, people, systems, etc

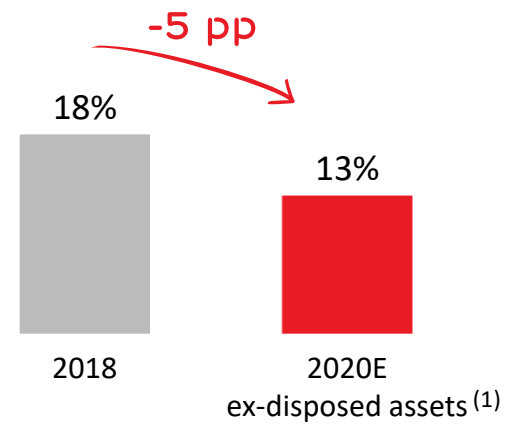
Financial closing expected in 2H20

We are reducing earnings volatility while reinforcing EDP business risk profile



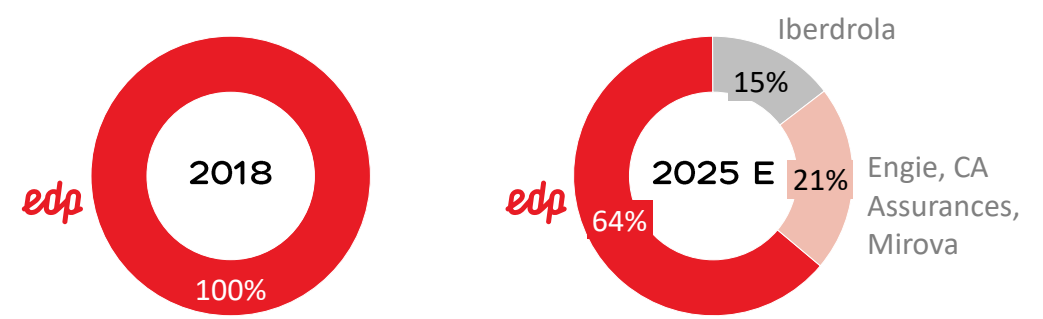
Reducing exposure to merchant in Portugal...

% EDP's EBITDA coming from Conventional Generation in Portugal



...and reducing incumbent profile

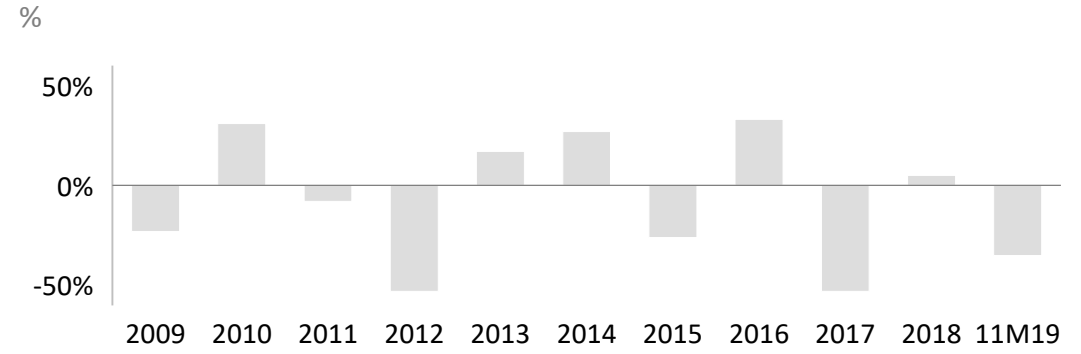
Market share of large hydro plants in Portugal (by Capacity) post-deal



(1) Assuming no EBITDA contribution from disposed assets.

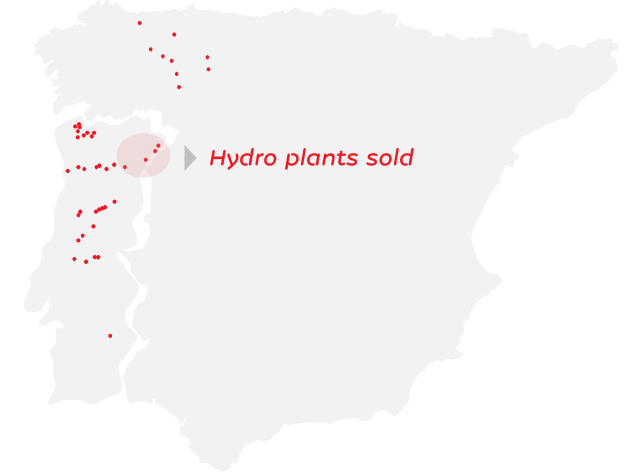
Lower EBITDA exposure to hydro volatility...

Hydro resources in Portugal (deviation vs. historical average)



...within a concentrated region

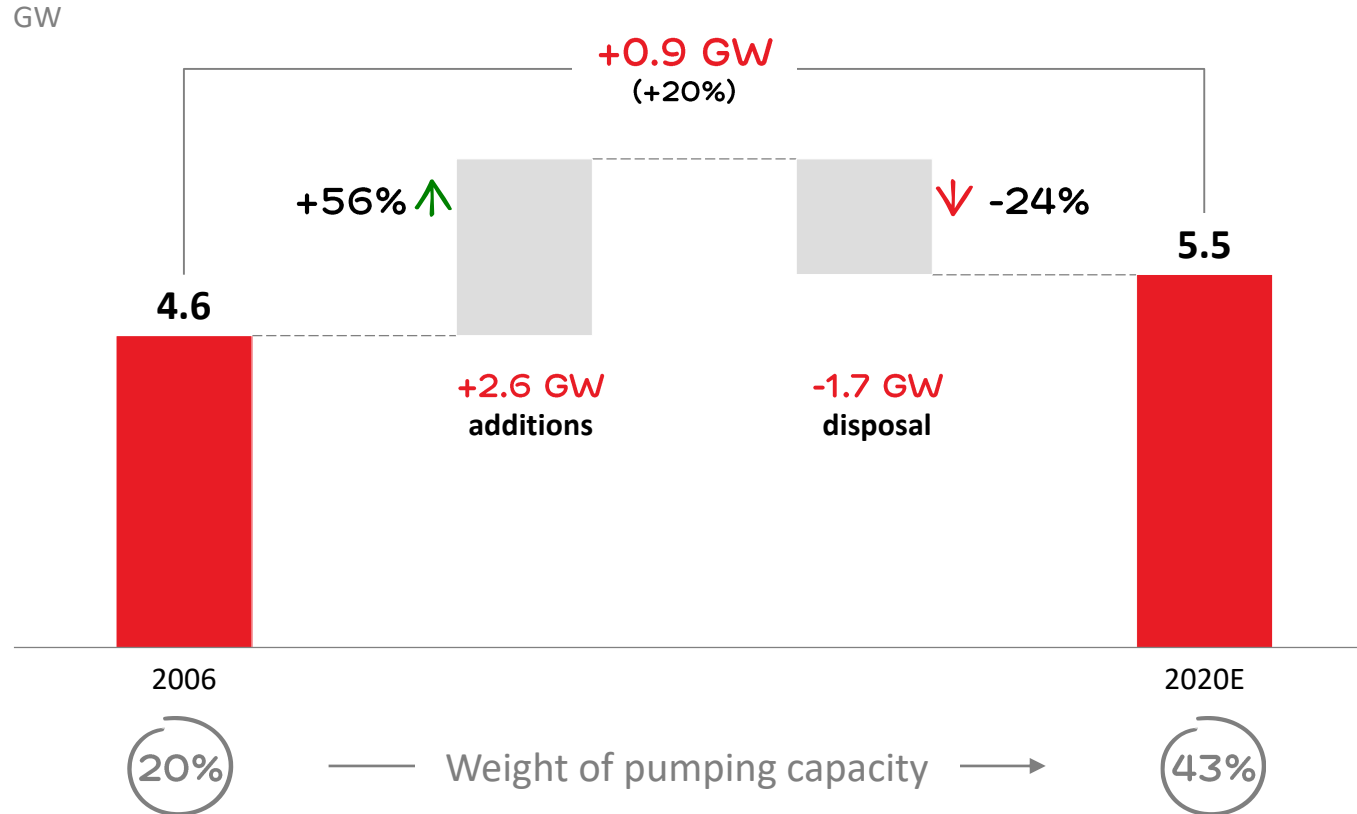
EDP hydro footprint in Iberia



Sizeable value crystallization of hydro investment plan



EDP Hydro installed capacity in Iberia



5.5 GW
#2 hydro player in Iberia
post disposal

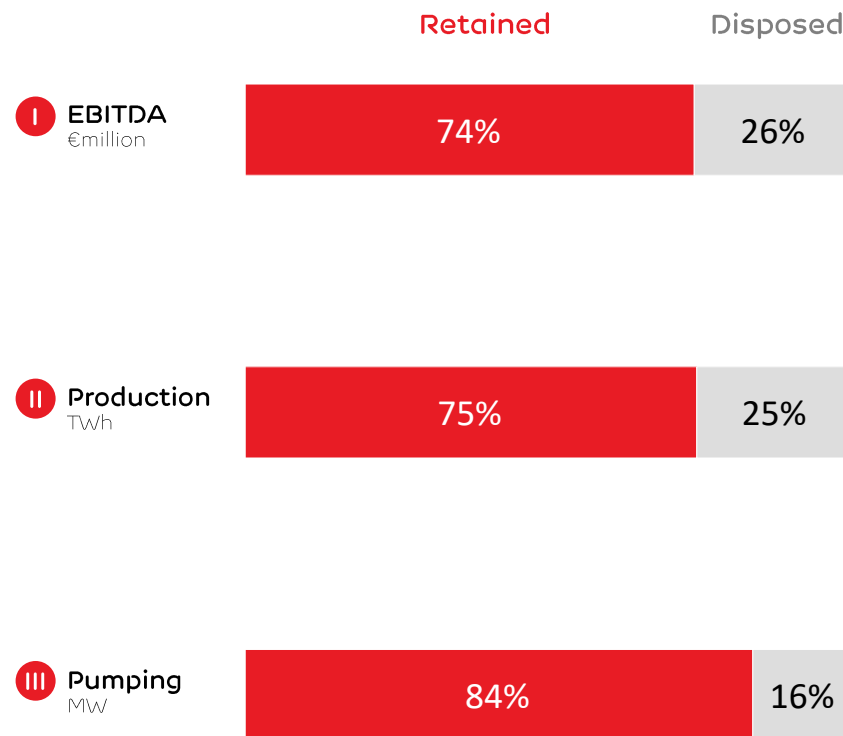
~70%
Hydro reservoir and pumping with
high flexibility to balance
intermittent renewables

Hydro will continue to be a key component in EDP's generation mix

Disposed assets represent ~25% of hydro portfolio in Iberia while higher share of pumping retained offers distinctive earnings potential



EDP Hydro portfolio in Iberia⁽¹⁾



- ✓ Quality of portfolio retained is **broadly comparable** to the one sold
- ✓ Energy transition with growth of intermittent renewables will **enhance the value of pumping over the next decade**
- ✓ Portfolio hydro Iberia post disposal still with a **long avg. residual concession life of 32 years**

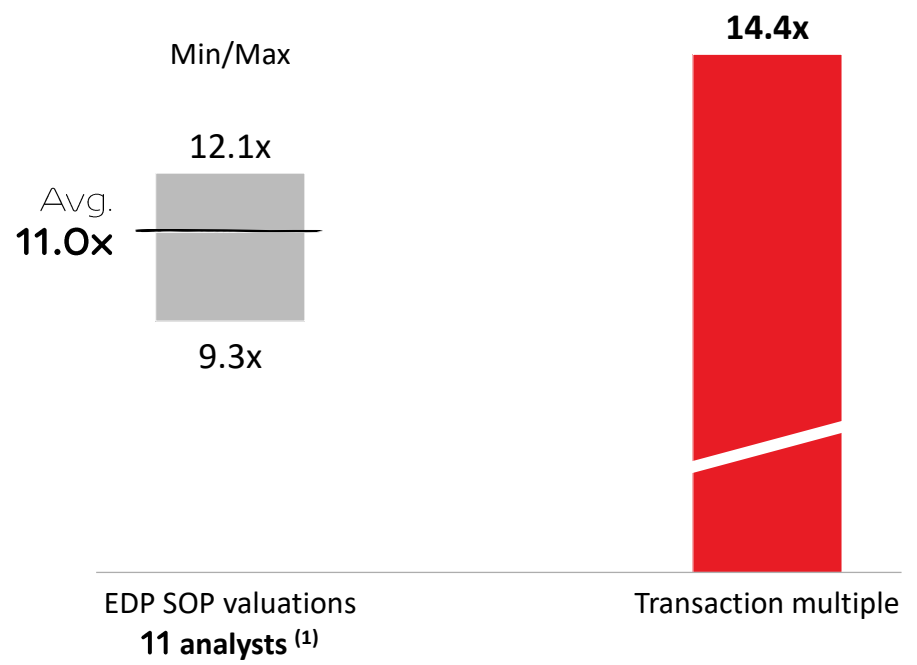
(1) 2018 Figures

EV of €2,210 Mn, implicit multiple of 14.4x EV/EBITDA, significantly above consensus valuation of hydro Iberia within analysts' SoP



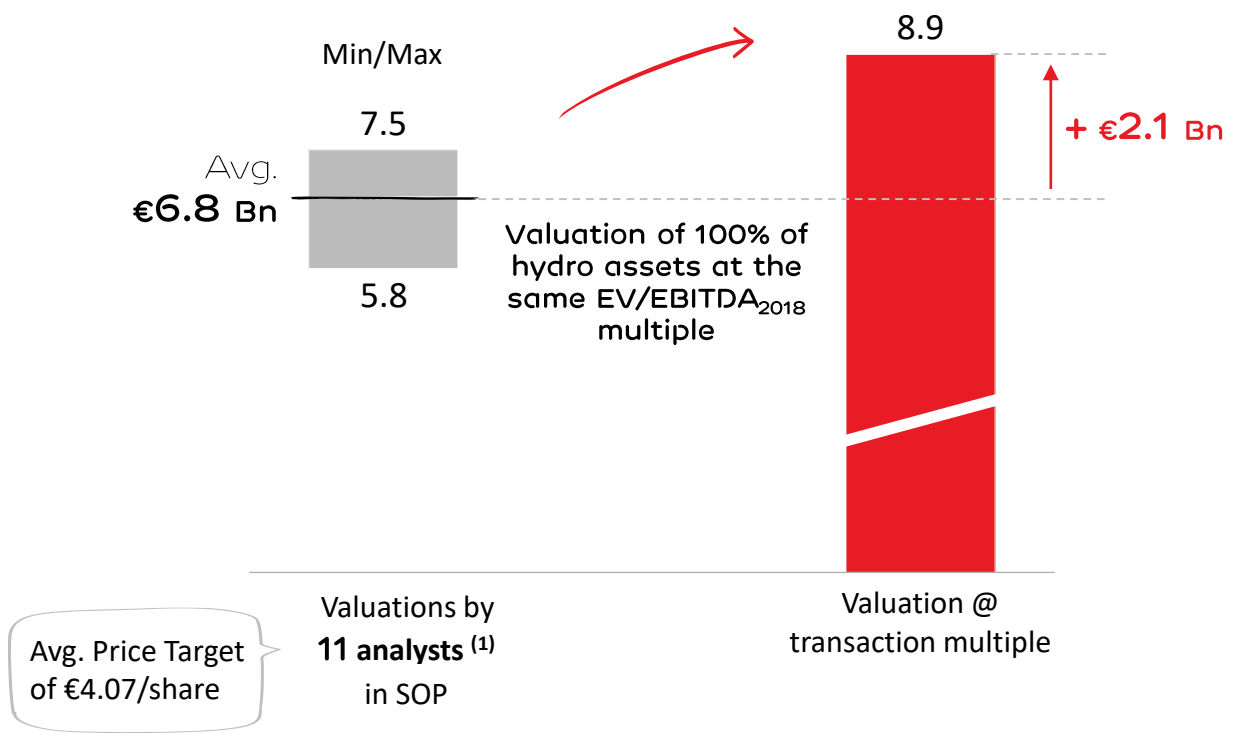
Implicit valuation of Hydro Iberia in EDP's SoP ⁽²⁾

EV/EBITDA₂₀₁₈



EDP's hydro portfolio in Iberia – asset valuation

€bn



⁽¹⁾ Includes the enterprise values attributed to hydro Iberia by the following analysts that disclose this detail: AllianceBernstein, Bank of America Merrill Lynch, Barclays, Caixa Bank BPI, Exane BNP Paribas, Goldman Sachs, JP Morgan, Kepler Cheuvreux, RBC, Santander and Société Générale. | ⁽²⁾ SOP: Sum of the Parts valuations

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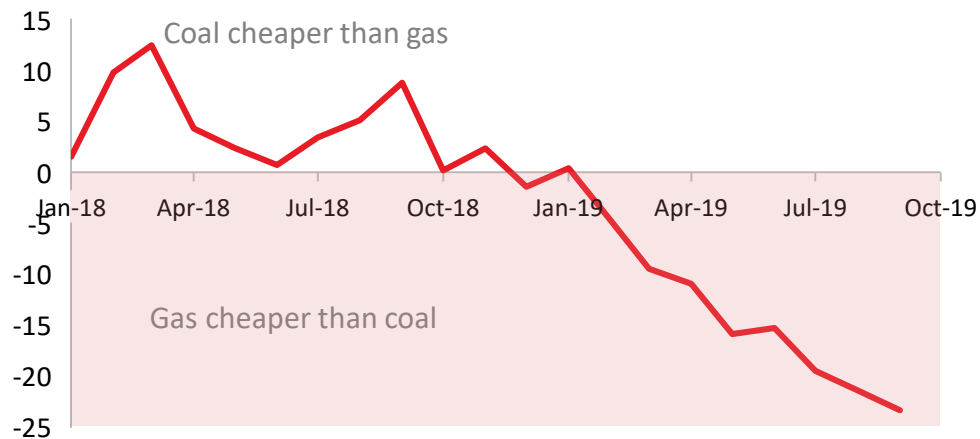
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Over the last year, there was a significant deterioration of the outlook for coal power plants in Iberia



Increased CO₂ and lower gas prices put coal plants out of market merit order

Difference in the monthly variable cost of gas and coal in Spain⁽¹⁾, €/MWh



Increased regulatory and political pressure



Acceleration on **renewables deployment targets** in Iberia



European discussion to **reinforce emissions targets by 2030**



Continuing high **regulatory costs** in Iberia



Portuguese government intention to **close coal plants by 2023**

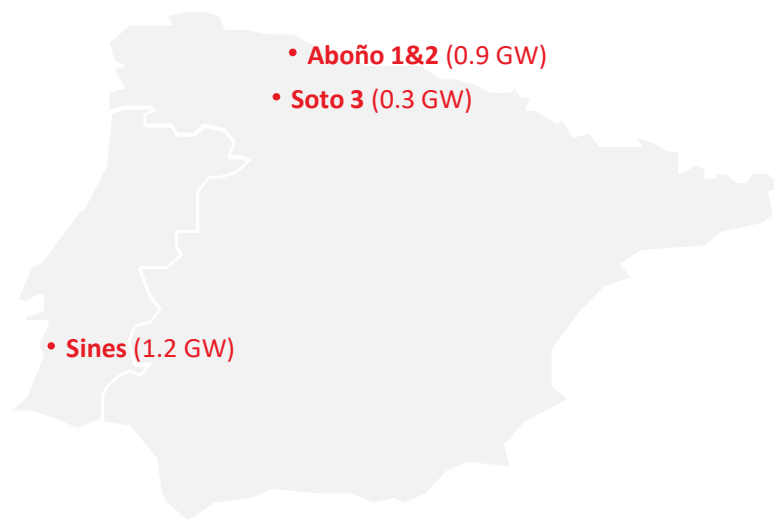
Fully aligned with energy transition trends that we had already anticipated

(1) CCGT assumptions: Mibgas (cost of gas), efficiency 48%, VOM 2.5€/MWh, Variable TPA 0.5€/MWh, 7% generation tax (except for 4Q18 and 1Q19) and 0.65€/GJ green cent up to 3Q18 | Coal assumptions: API#2 (cost of coal), efficiency 35%, VOM 1.5€/MWh, cost of transport 3€/MWh, 7% generation tax (except for 4Q18 and 1Q19) and 0.65€/GJ green cent.

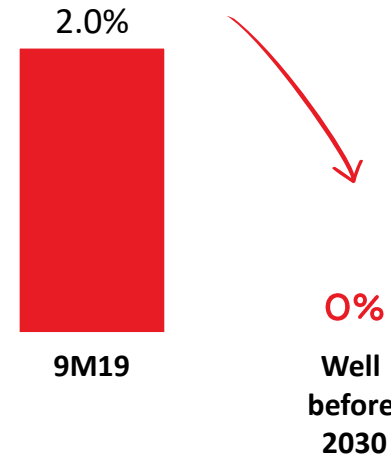
Deterioration of coal operating conditions in Iberia results in a €0.3 Bn non cash one-off cost in 2019



EDP coal plants in Iberia



% EDP EBITDA from Coal Iberia⁽¹⁾



- ~€0.3 Bn cost before tax in 2019
~€0.2 Bn impact on net profit
- Plants deemed to operate as long as they generate **adequate returns**
- **Decommissioning and dismantling costs** were already provisioned

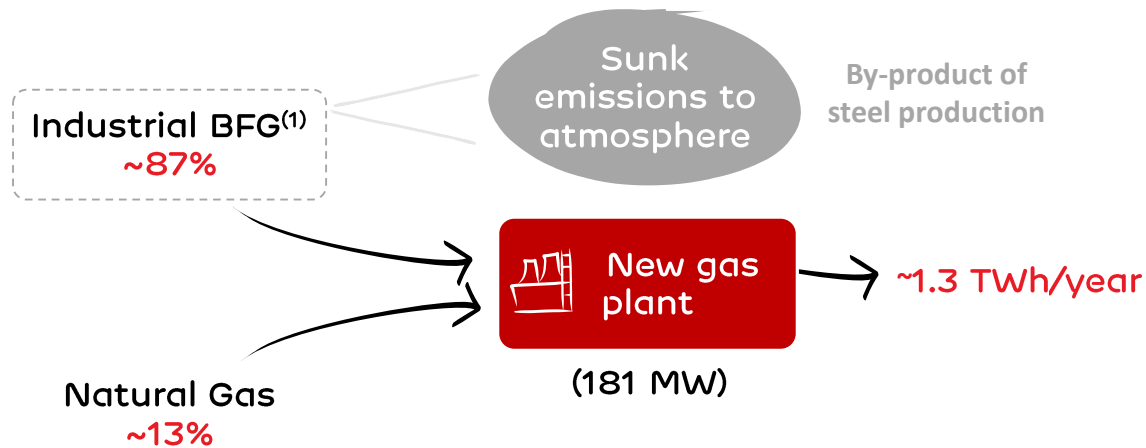
No impact on dividend policy: €0.19 DPS as a floor

(1) EDP consolidated figures

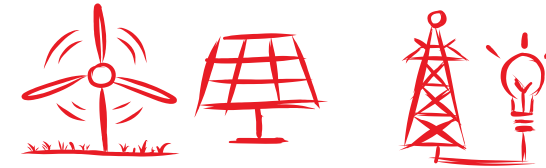
Exploring energy transition opportunities on coal plants sites post decommissioning



Aboño conversion from coal to gas



New renewables capacity to replace coal plants post-decommissioning



Expected COD in 2022

- ✓ Short time to cash and attractive risk-return
- ✓ Captures **circular economy** opportunities

We are studying potential renewables projects leveraging on the existing grid infrastructure

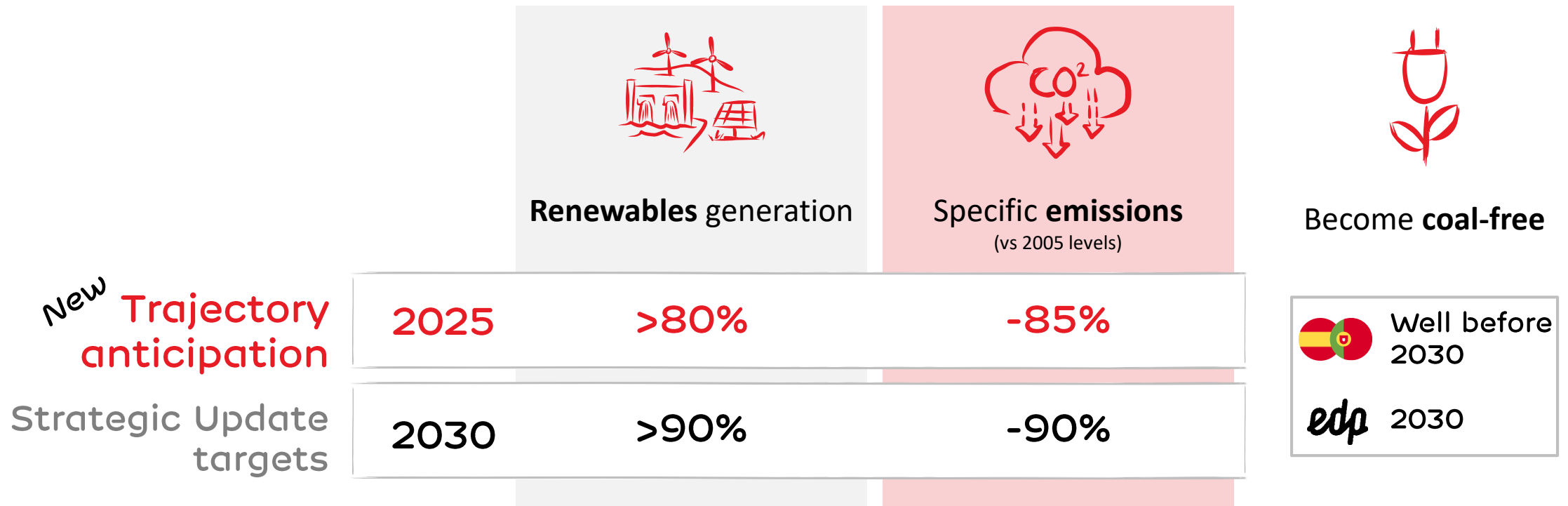
(1) Blast furnace gas ("BFG") is a product from blast furnaces generated over the steel industrial production.

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The trajectory towards our 2030 decarbonization targets is now expected to be significantly anticipated



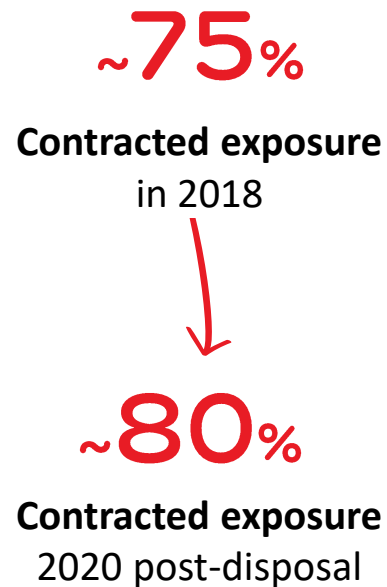
Accelerating decarbonization through renewables growth and coal phase out

Execution of disposal plan improves risk profile and reinforces balance sheet



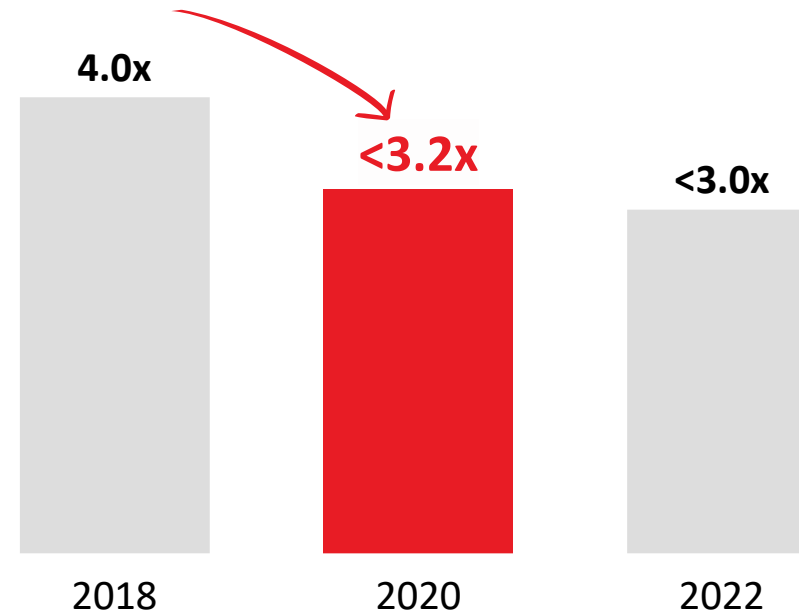
Increasing the share of low-risk profile

% of EBITDA



Deleveraging in the short-term

Net Debt / EBITDA



Increasing visibility over EDP target to reach solid investment grade (BBB)



On track to deliver our 2019-22 strategic plan



OUR STRATEGY

EXECUTION

 Accelerated and focused growth

 Renewables: target additions for 2019-22 (7 GW) 74% secured with LT Contracts
 Networks Brazil: visibility on distribution (RAB +36%); Transmission ahead of schedule




 Continuous portfolio optimization

 Visibility on ~€2 Bn asset disposal target: expected final closing 2H20
 Reduce exposure to Iberia/merchant risk
 Accelerate improvement of risk profile

 Solid balance sheet and low-risk profile

 Net debt/EBITDA <3.2x in 2020
 Share of LT contracted/regulated EBITDA up by 4pp to ~80%
 Commitment to solid investment grade

 Efficient and digitally enabled

 -1% OPEX in 9M19 (Like-for-like ex-growth)
 Zero based budget extended to entire Group in 2020
 Digitalization: smart meters; predictive maintenance, commercial processes, selfcare

 Attractive shareholder remuneration

 Distinctive green positioning
 Sustainable EPS growth to deliver DPS increase
 Dividend floor of €0.19

edp